

*#FORWARDTOGETHER*

# CONFERENCE PROGRAM

***IF YOU ATTEND ONE CONFERENCE THIS YEAR, MAKE IT THE MEATING PLACE.***

We promise you will not be disappointed. The OIMP team looks forward to seeing you there!

## SPEAKER LINE-UP



### **Surviving & Thriving in a Land of Giants, Ken Wong**

In this talk Ken will draw upon the experiences in food, grocery and other industries to show why price competition is harder on SMEs than larger firms, show the origins of the large firm's advantages and discuss ways to circumvent or attack those advantages. Ken will also show why the markets where SMEs traditionally have focused are likely to come under greater attack moving forward.

*"OIMP went over the top! I don't think you could beat the amazing show last year then  
BOOM!*

*Mind blown!!*

*There are no words to describe how great this conference was -  
amazing job group!"*

*~Meating Place 2016 delegate*



### **Food Trends and Ideation, Christine Couvelier**

The latest food products won't hit the shelves for quite some time, but Christine already has her finger on the pulse of upcoming trends in the food industry. To inspire your staff at ideation sessions or provide your company with an accurate update on the food industry, Christine will share her Trend Watch Report and allow you a peek into her 'culinary crystal ball.' It will give you and your team the inside track on the vital difference between a food fad and what will be trending in the near future.



# FRIDAY

2:00pm

## MEAT & GREET: LIGHTENING ROUND

A cross between speed dating and ask the expert, get two minutes with each Board member, our new executive director, OMAFRA representatives, commodity people, and foodservice and retail buyers, all in a no holds barred round of our first ever meat and greet icebreaker. Ask the tough questions, share your story, get to know the people dedicated to bringing you the best our industry has to offer.



3:00pm

## SYSPRO PRESENTS: AN INTERACTIVE EXPERIENCE



A rare opportunity to See, Touch, and Try a live automated meat production data collection system!

Don't miss this 'hands-on' learning event to experience the latest in business systems software that seamlessly integrates with scales, scanners, printers and more. You'll see how to reduce risk, costs and errors by automating typical business processes (no more clipboards or spreadsheets!), tying directly to production, collecting data and providing real time feedback with dashboards. Join us and see how it all happens, ask questions, get answers and even try the equipment yourself.



# SATURDAY



12:30pm

## TABLETALK 2018

Our fourth tabletop tradeshow promises to be the biggest and best yet.

Saturday afternoon is a time to meet suppliers and other industry stakeholders in a relaxed and enjoyable atmosphere. Tabletop exhibitors are setup to showcase their products and services, answer your questions and chat about your business needs.

Have a seat in the Reiser Lounge and enjoy those important and valuable conversations over a beverage.



1:30pm

## DAVE TILLER PEOPLE'S CHOICE COMPETITION



This popular contest runs Saturday afternoon, giving attendees something to chew on as they peruse the tabletops.

Awards (and bragging rights) will be presented at the banquet that night for the best entries, as voted by you.

Members can register entries on the Conference Registration Form.

4:00pm

## ONTARIO'S FINEST BUTCHER COMPETITION - FINAL ROUND

Ontario's <sup>Great Taste</sup> Finest  
BUTCHER  
COMPETITION 2018

An elimination round, held September 2018, determined the top three moving forward to the final competition round Saturday afternoon following TableTALK 2018. Here, a combined score of judges and delegates will determine Ontario's Finest Butcher, and the prestigious award will be presented that night.



# PROGRAM AT A GLANCE

**FRIDAY**

## Friday, October 19

Noon - 1:30pm  
Registration

2:00pm  
Meat and Greet

3:00pm  
SYSPRO Presents

5:00pm  
Free Time/Check-In

7:00pm  
An Evening with Handtmann

7:00pm

## AN EVENING WITH HANDTMANN

Our fourth annual 'An Evening with Handtmann' social event takes place this year at MJ Byrnes Irish Pub - a local watering hole featuring live Celtic music and 28 beers on tap. Full delegates are welcome to join us for an evening of socializing, chatting with colleagues, and having fun.

**handtmann**  
Ideas for the future.

## Saturday, October 20

7:30am - 8:30am  
Registration

7:30am  
Buffet Breakfast

8:30am  
Guest Speakers

10:30am  
Coffee Break

12:00pm  
Buffet Lunch

12:30 - 4:00pm  
TableTALK 2018

1:30 - 2:30pm  
Dave Tiller People's Choice  
Competition

3:30pm  
Raffle Draw

4:00pm  
Ontario's Finest Butcher  
Competition - Finals

5:00pm  
Free Time

7:00pm  
Multivac Reception

8:00pm  
Awards Banquet & Silent Auction

## SATURDAY

7:00pm

## MULTIVAC RECEPTION

The Multivac team invites you to join us pre-banquet for the Multivac Reception. Enjoy a beverage and chance to catch up with those fellow attendees you've been meaning to chat with all weekend!



**MULTIVAC**  
BETTER PACKAGING

8:00pm

## AWARDS BANQUET

Following the Multivac Reception is the opening of our silent auction, a welcome address and dinner.

Our prestigious VIP's get a chance to charm the audience, and awards are presented.

## WINE NOT?

Enjoy a glass of wine at the end of a long and productive day, courtesy of VC999.

Each room in the OIMP block on Saturday night will have a bottle waiting for them upon return to their room. Cheers!

**VC999**<sup>®</sup>





## VENUE

This year's conference will be held at the gorgeous Village Conference Centre in The Blue Mountains, located next door to Collingwood. ([www.bluemountain.ca](http://www.bluemountain.ca))

Conveniently located 90 minutes north of Toronto, Blue Mountain is the perfect venue for our delegates. Easily accessible from many large centres, the drive to the area is beautifully scenic with the Resort itself nestled on 850 spectacular acres between the shores of Georgian Bay and the Niagara Escarpment.

As Ontario's only mountain village resort, Blue Mountain provides a unique location with activities and attractions to keep delegates and their families engaged. The high-energy, spirited, pedestrian village with its specialty shops, restaurants and bars will provide the perfect balance of productivity and relaxation.

Unpack, relax and make the most of your time by extending your stay for a fall escape. Whether it's whizzing down the mountain on the Ridge Runner Coaster, shopping in the Village, hiking in the fall foliage, getting pampered at Scandinave Spa™, caving, rock-climbing, or challenging yourself on the ropes course, there is something for every age and skill level. (Most outside activities are open until October 28, weather permitting.)

Visually stunning, the Village Conference Centre features breathtaking views of the mountain and Georgian Bay. This state-of-the-art facility is located steps away from all accommodation, dining and shopping, the mountain slopes and the fairways of Monterra Golf.

Please visit [www.bluemountainvillage.ca](http://www.bluemountainvillage.ca) to see all the activities, events, restaurants and shopping options open to you during your stay.

## QUESTIONS?

Please visit [www.oimp.ca](http://www.oimp.ca), email [heather@oimp.ca](mailto:heather@oimp.ca), or call (519) 763-4558.

## ACCOMMODATIONS

OIMP's room block is located in the Village Suites, just steps to the Conference Centre. These accommodations feature a kitchenette and one queen bed. One, two and three bedroom options are also available.

OIMP's group rate of \$220++ per night is valid for extended stays from October 16-23. Room block will be released September 19, 2018.

All reservations can be made with the hotel by calling 1 (877) 445-0231 and quoting the event name and code: The Meeting Place Conference & Retreat, GB00000195. Rooms must be booked by September 19, 2018 to ensure availability, after which all rooms are released back to the resort and are available on a first come, first serve basis.

## REGISTER NOW

A registration form for The Meeting Place is enclosed and is also available for download at [www.oimp.ca](http://www.oimp.ca). Be sure to register before September 19, 2018 to take advantage of Early Bird Registration rates.

	Members		Non-Members	
	Early Bird (Sept. 19)	Regular	Early Bird (Sept. 19)	Regular
<b>Full Delegate</b> Friday afternoon sessions, Friday evening reception (includes light snacks, entertainment), Saturday conference program (includes breakfast, lunch, coffee break), Saturday banquet (includes wine, dinner).	\$280	\$350	\$350	\$400
<b>Saturday Banquet Only</b>	\$130	\$160	\$160	\$160

Complete the Conference Registration Form and return with payment via:

**Fax**  
(519) 763-4164

**Mail**  
Ontario Independent Meat Processors  
52 Royal Road, Unit B-1  
Guelph, Ontario N1H 1G3

**Email**  
[member@oimp.ca](mailto:member@oimp.ca)

